



# TERRITORY MANAGER & SALES AGENT

## O P E N I N G S

[www.combinedinsurance.com](http://www.combinedinsurance.com)



### TERRITORY MANAGER

Looking for an experienced manager to join our Greater Pasadena Area team as a Territory Manager. Our territory managers are responsible for achieving approved sales goals for the territory they oversee. They are also expected to manage and lead all field training programs and activities for their team of agents. Candidates should have a strong knowledge of supplemental insurance benefits and a successful track record in both sales and leadership.

- Base + commissions

### SALES AGENT

Our agents need to have excellent interpersonal and verbal communication skills, a stable work history with a minimum of three years of work experience, basic computer skills and some prior sales experience is a plus. We also expect our agents to adhere to the highest ethical standards.

Health and Life insurance license is required, or a willingness to obtain the license as soon as possible.

To learn more about this position, visit our Website at [www.combinedinsurance.com](http://www.combinedinsurance.com), and click on Careers at the top of the page.

Benefits available and limited guaranteed income the first seven weeks in-field.

#### We also provide:

- Comprehensive classroom training before entering the field.
- Ongoing training in the field.
- Additional training down the road.
- Some leads.
- All sales materials.

Combined Insurance is a merit-based workplace that values a positive mental outlook and fosters a culture of goal setting and achievement, through a needs-based selling system. Our agents take the time to work with our current customers and potential clients to help them determine what kind of coverage they need and what fits into their budget. This is not high pressure selling. This is the kind of position that creates relationships with customers and clients, not just business transactions.

### Recruitment:

**May 5, 2010 at 1 PM**

**1207 E. Green Street**

**Pasadena, CA 91106**

**PLEASE RSVP and SEND YOUR RESUME TO:**

**HLUONG@FOOTHILLETC.ORG**

**\*Limited space**

"This is an equal opportunity employer/program financially assisted by a Federal, State, or Los Angeles County WIA Title I grant. Auxiliary aids and services are available upon request to individuals with disabilities. Hearing impaired individuals may use the California Relay Service at 1-800-735-2922."